



Marco Salvade speaks about Italian textile machinery's excellence, the biggest challenges, and growth opportunities

At Techtextil, team TEXtalks conducted an interview with Marco Salvade, President of ACIMIT, on the current outlook of the Italian textile machinery industry, focusing on innovation, sustainability, and global market trends.

TEXtalks: Italy is a global leader in textile machinery, what factors do you believe contribute most to the "Made in Italy" reputation for quality, innovation, and reliability?

Marco Salvade: For us, "Made in Italy" is extremely important and represents quality, innovation, and trusted technology worldwide. We continuously invest in research and innovation to strengthen this reputation and remain competitive and appreciated in the global market.

TEXtalks: How is the structure of the Italian textile machinery sector, helping it remain competitive on the local and global stage?

Marco Salvade: Most Italian companies are family-owned, small, and highly flexible, which allows them to quickly adapt to changing market conditions. Rather than being fully vertical, many operate through strong supplier networks, giving them greater efficiency and adaptability. This flexibility is a major advantage, especially during challenging business periods, while continuous investment in textile machinery news and innovation remains essential to remain relevant in market.

TEXtalks: How important are sustainable solutions for ACIMIT, and are there any standout innovations in sustainable processing displayed at Techtextil 2026?

Marco Salvade: Today, sustainability and energy efficiency are among our top priorities, as reducing energy costs has become increasingly important for

the industry. Exhibitions like this provide an opportunity to showcase our latest news and innovations and address current global market challenges.

TEXtalks: What are the main technical textile sectors in today's time, keeping the current global situation in mind?

Marco Salvade: One of the major focus areas at present is technical textiles for sectors such as military and healthcare, where there is growing demand for advanced solutions and upgraded technologies due to the current global situation.

TEXtalks: What are the biggest challenges facing the textile machinery sector today and how is ACIMIT and its members addressing them?

Marco Salvade: ACIMIT supports its members by guiding them toward the best strategies to strengthen their presence in the global market. As a major export-driven industry, it is important for us to share market insights and new opportunities with our members. Through exhibitions like this and collaborations with the Italian Trade Agency (ITA), we regularly organize promotional and international trade activities that strongly support the sector.

TEXtalks: Looking ahead, where does ACIMIT see growth opportunities for Italian textile machinery and which are the key emerging markets?

Marco Salvade: Around 86% of Italian textile machinery production is exported worldwide, with Asia remaining the largest market. While China has long been the leading market, India is now emerging as the fastest-growing destination. We continuously monitor global markets to identify new opportunities and support future growth. ■ ■